



## Manager - Product Sales

<b>Job Title:</b>	<b>Manager - Product Sales</b>
<b>Start Date:</b>	December 2020
<b>Position Type:</b>	Full Time
<b>Experience Required:</b>	5-7 Years
<b>Job Description:</b>	<ul style="list-style-type: none"><li>● End to end management of three SaaS products of the company.</li><li>● Branding, marketing, promotion management.</li><li>● Expanding the reach of the products in the market.</li><li>● Growing the team size to undertake big ticket size projects across pan india.</li><li>● Monitoring and upgrading the products as per market trend/feedback/requirements.</li><li>● Reaching out to prospective clients, writing proposals and budget estimates.</li><li>● Project and resource planning, project execution and delivery.</li><li>● Client handling, communication and support.</li><li>● Create and implement sales plans/explore potential avenues to increase sales.</li><li>● Technology evaluation – Regular evaluation in terms of new and emerging technologies/platforms and to incorporate and adapt these in the system.</li></ul>
<b>Mandatory Skills:</b>	<ul style="list-style-type: none"><li>● Prior experience in IT/Development/Design sales.</li><li>● Basic understanding of IT/Development &amp; Design technologies.</li><li>● Excellent written and verbal communication skills.</li></ul>
<b>Education Qualification:</b>	Bachelor's Degree in Technology/MCA/M.Tech/MBA
<b>Salary</b>	Rs. 30,000 per month (Fixed) Variable pay: 10% value of every new sale/project accrued

If interested in the above position, please send in your CV to [redalkemi@redalkemi.com](mailto:redalkemi@redalkemi.com) with the following information in your cover note:

1. Position name in the subject line
2. Current and expected salary
3. Why would you be perfect for this role and why RedAlkemi needs you on its team?